

City of Toronto Housing Secretariat

Request for Proposals Update

Presented to the TAEH Housing & Homelessness Forum on
May 18, 2022



Overview

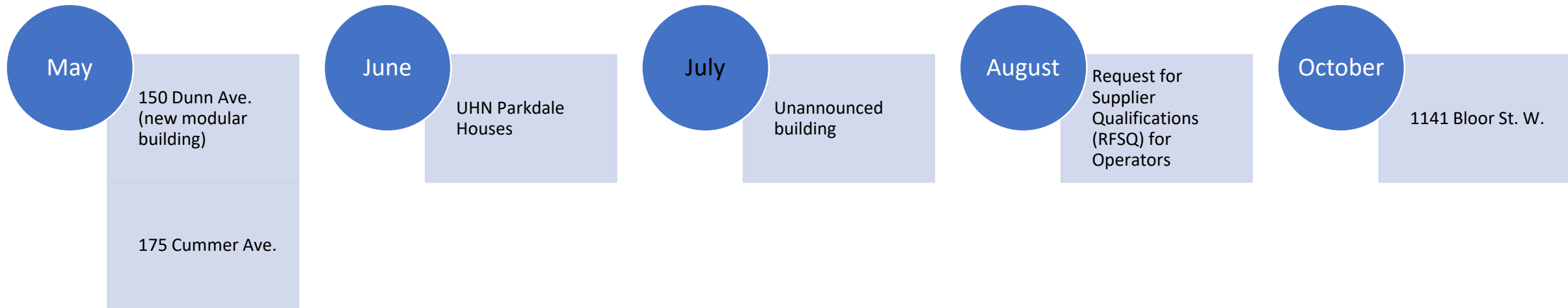
1. Upcoming Request for Proposals (RFP) and Timelines
2. Proponent Qualifications and Specific Requirements
3. Priority Groups and working with the Toronto Alliance to End Homelessness
4. Feedback and Questions



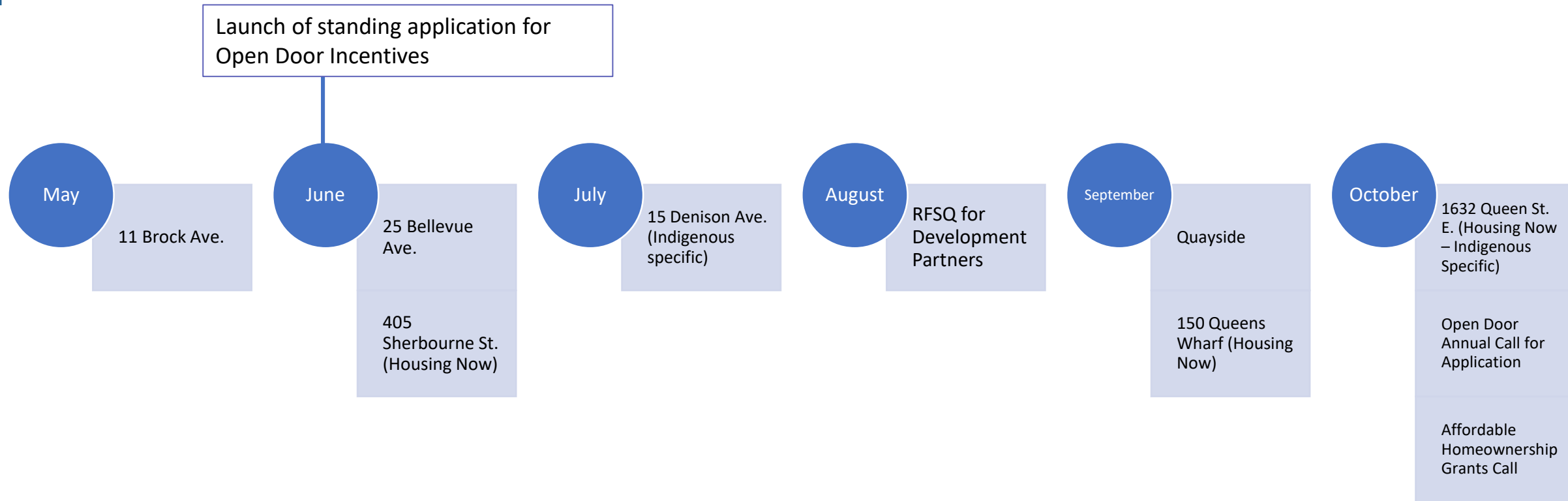
Upcoming Request for Proposals and Timelines



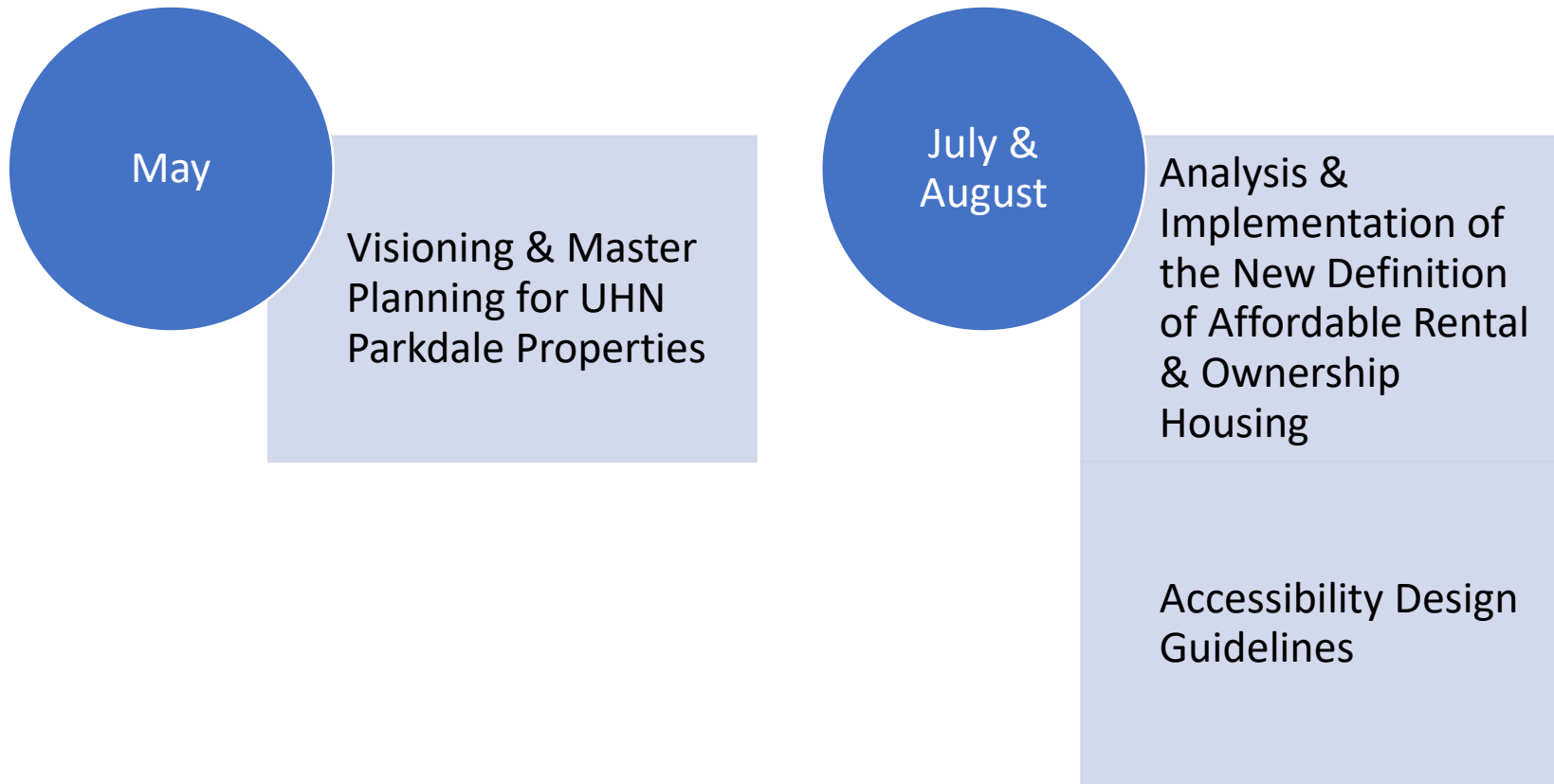
Affordable and Supportive Housing Operator Opportunities



Affordable Housing Developer Opportunities



Consulting and Advisory Services Opportunities



Proponent Qualifications and Specific Requirements



Required Management Qualifications

Proponents must demonstrate experience in operating good quality rental housing with support services, providing property management services, maintaining a portfolio of rental housing in a state of good repair by providing the following:

- References for housing projects managed over the past five years;
- A rental management plan explaining the roles and relationships of all parties and staff that will be involved in the management and operation of the building, including:
 - which organization will be responsible for property management;
 - how safety and security will be managed
 - how site supervision will be implemented
 - how tenant relations will be managed;
- Details of experiencing highlighting success in management of residential properties, including completing repairs, maintenance and capital upgrades; and
- Resumes for the consultants and individuals involved in property management and the provision of support services outlining their experience and expertise in relation to similar projects.

Support Services Delivery Requirement

Proponents must demonstrate their ability to deliver support services that are specifically targeted to vulnerable and marginalized populations, including:

- Proof of funding available to the Proponent or partner agency to deliver support services;
- Demonstrated experience in providing supports in some or all of the following areas:
 - Housing Stability Supports
 - Eviction Prevention Supports
 - Economic Integration Supports
 - Social and Community Integration supports
 - Clinical and Treatment Supports
 - Basic Need Supports that contribute to housing stability
- A staffing plan including roles and responsibilities of staff, specifying the staffing model, and ratios of staff to clients planned for the property;
- In the case that support services are delivered through a third-party partner agency, proof that the partner agency is a not-for-profit organization located in the City of Toronto.

Corporate Financial Viability and Operating Budget

Proponents must prove financial viability, experience/capability, and ability to operate the Properties for the term of the lease by providing:

- Audited financial statements or annual reports for past one to three years;
- Copies of the organization's Articles of Incorporation or Letters Patent, the general and borrowing bylaws, as well as a list of the directors;
- A completed 1-year and 10-year Operating Budget for the Properties to show projected revenues and expenses over the term, including anticipated inflationary costs; and,
- For supportive housing operators, a completed support services budget.

Priority Groups and working with the Toronto Alliance to End Homelessness



Priority Groups for New Affordable & Supportive Housing

For supportive housing projects, proponents must demonstrate their ability to participate in the City's Coordinated Access System, and ensure priority access for City of Toronto identified priority groups upon unit turnover, including but not limited to:

- People experiencing homelessness or those at risk of homelessness;
- Indigenous Peoples;
- Black and other racialized people;
- People with physical and mental disabilities;
- Women;
- Seniors;
- Veterans;
- 2SLGBTQIA+ persons; and
- Newcomers



Working with TAEH

The Housing Secretariat will continue to work with TAEH members to:

- Improve RFP processes
- Better engage the community sector (housing & health partners) and people with lived experience
- Enhance sector collaboration
- Coordinate resources and systems to optimize impact





Feedback and Questions

Thank You

